

Northpower Fibre Limited

28 Mt Pleasant Road
Raumanga
Whangarei 0110

Private Bag 9018
Whangarei Mail Centre
Whangarei 0148

Phone 0800 667 847

www.northpowerfibre.co.nz

21 October 2013

Name:

RSP Name:

RSP Address:

Dear Name:

Wholesale Services Agreement-Marketing Support

In November 2011 Northpower Fibre Limited (formerly called Whangarei Local Fibre Company Limited) (**NPF**) published its UFB Reference Offer (**Reference Offer**).

NPF and **RSP NAME** have signed, or have agreed to sign, the Northpower Fibre UFB Services Agreement version 1.0 (**WSA**) which forms part of the Reference Offer. The parties have agreed to amend the WSA on the terms set out in this letter agreement.

NPF and **RSP NAME** agree that:

1. For any Bitstream 2, Bitstream 3 and Bitstream 3A Base Wholesale Service for residential, business and schools (each a **GPON Service**) ordered by **RSP NAME** between 18 October 2013 and 31 January 2014 (the **Promotional Period**) and provided that GPON Service is available at the relevant premises at the date of **RSP NAME's** order (or that will be available at those premises by 31st January 2014):
 - a) The Minimum Service Term will be amended to 3 months. For clarity this means no Early Termination Charges will apply if the relevant GPON Service is terminated after the 3 month Minimum Service Term.
 - b) For any reconnection of an existing out of service ONT, **RSP NAME** will receive a one month credit of the Recurring Charges (as set out in the Price List, Appendix 2, Recurring Charges) for the relevant GPON Service.
 - c) The Transactional Charges (as set out in the Price List, Appendix 1, Bitstream Services) will be waived in respect of each GPON Service during the Promotional Period.

The terms set out in this letter prevail in the event of a conflict with the terms of the WSA. Except as expressly amended in this letter, all of the provisions of the WSA apply to the parties. Capitalised terms used in this letter have the meaning given in the WSA, unless otherwise defined.

Please confirm your acceptance of these terms and conditions by signing below and returning a copy of this letter to NPF.

Yours sincerely

Darren Mason
Chief Executive Officer
Northpower Fibre Limited

Signed by: **RSP Name**

Name:

Position: