

Northpower Fibre Limited

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To RSP

Date

PREMISES NETWORKING PRODUCTS

Taking advantage of our new Premises Networking services will allow you to offer your customers a full in-home solution, from simply getting the Residential Gateway (RGW) up and running to leaving your customer with a working RGW and phone-line and additional approved CPE (depending on your requirements).

Overview

From 7th May 2015 Northpower Fibre will launch a trial series of Premises Networking services for work beyond the ONT (**Installation Services**). These Installation Services will be released as temporary Ancillary Services and will be available when ordered with a Bitstream 2 or Bitstream 2a wholesale services.

We expect the Installation Services will in time be available to order through the Northpower Fibre ordering portal.

These trial Installation Services will be available for 6 months or until Northpower Fibre has completed a total of 1000 installations (or 100 examples of each installation type) whichever occurs first.

The Details

Premises Networking Offer Options	When ordered with 30/10* Mbps service	When ordered with 50/20* Mbps service.	When ordered with 100/20* Mbps service or above.
Basic Install	\$100	\$50	Free
Simple Install	\$190	\$190	\$90

- * Pricing subject to UFB price caps (glide path)

Summary of Installation Services Options:

Basic Install

This is typically used for residential Double Play services: broadband + phone (connection of in-home wiring and isolation of redundant copper network). The Basic Install service will include where applicable:

- The installation of the Service Provider's RGW within two (2) metres of the ONT.

- A basic broadband speed test on the installer's device from the RGW port to confirm that the broadband internet service is working.
- Connection to the existing copper wiring at the End User Premise; and includes disconnection and insulation of copper at ETP or first jack point. Includes up to 3 metres of copper wiring. No copper cavity wiring allowed for.
- Test voice services at the End User Premises (one (1) jack point only, closest to ONT). If, during the installation process, when calling a Service Provider the Service Provider fails to process the activation call within 10 minutes from commencement it will be charged at an hourly rate of \$85.00 per hour in quarter hour segments.

Simple Install

This is typically used for approved additional residential services: broadband + additional approved CPE + phone (connection of in-home wiring). The Simple Install service will include all of the services in the Basic Install (as stated above) plus:

- One (1) Northpower Fibre approved CPE.
- A basic test to confirm that the service is working and showing the End User the basic functionality of the service
- If when calling a Service Provider the Service Provider fails to process the activation call within 10 minutes from commencement it will be charged at an hourly rate of \$85.00 per hour in quarterly hour segments.

Additional Wiring

Installation Wiring with Wholesale Service.

- An additional charge to install additional Cat5e/6 wiring at the same time as an Installation Service. Premise wiring covers up to a radius of 10 metres, on the same floor and within the same building: \$115.00

Truck Roll

- Where the Service Provider requests an Installation Service at any time after the installation of a Wholesale Service a truck roll will be involved. Therefore a Truck Roll service must be ordered in addition to the Installation Service: \$65.00

Except as outlined above all of the provisions of the Wholesale Services Agreement (**WSA**) apply to the Installation Services. The terms set out in this offer prevail in the event of a conflict with the terms of the WSA. Capitalised terms used in this letter have the meaning given in the WSA, unless otherwise defined.

Please confirm your acceptance of the details above by signing below and returning a copy of the letter to me.

Yours Sincerely

Darren Mason
Chief Executive Officer
Northpower Fibre Ltd

Agreed for and behalf of

Date: